

Message Text

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PAGE 01 NEW DE 14977 251125Z
ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 XMB-02 EB-08 /021 W
-----123560 251242Z /47

R 250936Z OCT 77
FM AMEMBASSY NEW DELHI
TO /SECSTATE WASHDC 6880
INFO USDOC WASHDC
AMCONSUL BOMBAY
AMCONSUL CALCUTTA
AMCONSUL MADRAS

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PASS TO EXIMBANK

E.O. 11652: N/A
TAGS: ETRD, US, IN
SUBJECT: WESTINGHOUSE GAS TURBINES BIDS

REF: NEW DELHI 13737

1. WESTINGHOUSE VICE PRESIDENT FOR POWER SYSTEMS, LYN SAUNDERS, PROVIDED FOLLOWING UPDATE IN CONTINUING SIX-MONTH OLD SAGA OF BIDDING ON GAS TURBINE GENERATORS FOR KARNATAKA, MAHARASHTRA AND ASSAM. SAUNDERS SAYS TECHNICAL TRANSFER REQUIREMENT OR ORIGINAL TENDERS, A STRONG SELLING POINT FOR WESTINGHOUSE, IS BEING DROPPED. STATUS OF BIDS FOR THEREE STATES IS AS FOLLOWS.

2. ASSAM: GOI CABINET WAS SCHEDULED TO MEET OCTOBER 20 TO CONSIDER BID. CABINET IS EXPECTED TO RECOMMEND THAT ASSAM ELECTRICITY BOARD BE AUTHORIZED TO AWARD FINAL CONTRACT. SAUNDERS IS REASONABLY CONFIDENT THAT WESTINGHOUSE (CANADA) WILL WIN THIS CONTRACT.

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3. KARNATAKA: A NEW STUDY ON FINANCING THE GAS TURBINE GENERATORS HAS BEEN CALLED FOR BY KARNATAKA STATE. REPORT IS TO BE PREPARED BY END OF OCTOBER. SAUNDERS IS SUBMITTING LETTER TO KARNATAKA AUTHORITIES STATING AGAIN EXIMBANK'S POSSIBLE INTEREST IN FINANCING WESTINGHOUSE GAS TURBINE GENERATORS FOR THIS PROJECT. (SAUNDERS SAYS WESTINGHOUSE WILL BE IN TOUCH WITH EXIM IN WASHDC.)

4. MAHARASHTRA: WESTINGHOUSE IS MAKING NEW CONCERTED EFFORT
ON MAHARASHTRA EMPHASIZING EARLY DELIVERY SCHEDULE FROM ITS
SHELF STOCK OF GAS TURBINES. GERMAN FIRM, KWU, REMAINS
STRONG AND LEADING CONTENDER IN MAHARASHTRA, ACCORDING SAUNDERS.

5. COMMENT: EMBASSY CONTINUES TO LIAISON WITH AND SUPPORT
WESTINGHOUSE IN ITS EFFORTS ON THESE THREE BIDS.
GOHEEN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PROPOSALS (BID), CONTRACTS, TURBINE COMPONENTS, ELECTRIC GENERATORS
Control Number: n/a
Copy: SINGLE
Sent Date: 25-Oct-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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Format: TEL
From: NEW DELHI
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1977/newtext/t19771025/aaaaavkv.tel
Line Count: 71
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 7d8e4028-c288-dd11-92da-001cc4696bcc
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Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 804281
Secure: OPEN
Status: NATIVE
Subject: WESTINGHOUSE GAS TURBINES BIDS
TAGS: ETRD, US, IN
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/7d8e4028-c288-dd11-92da-001cc4696bcc
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